

Press release

euromicron AG gets off to a stable start to fiscal 2018

- Consolidated sales from continuing core business operations increase by 3.8%
- Operating EBITDA remains stable at €0.2 million
- New orders from continuing operations around 1.9% higher year on year
- Orders books from continuing core business operations about €11.4 million up on the previous year

Frankfurt/Main, May 9, 2018 – euromicron AG, a medium-sized technology group and specialist for the “Internet of Things” (IoT), is today publishing its report on the first quarter of 2018.

Sales in the first quarter of 2018 were €75.1 million, a slight fall of € –0.4 million over the figure for the same period of the previous year (€75.5 million). After adjustment for sales from divisions that have been discontinued or sold in the meantime (€3.3 million), sales from continuing core business operations increased by €2.9 million or around 3.8% in the first quarter of 2018. Operating EBITDA for the first quarter of 2018 totaled €0.2 million and so was slightly up year on year (€0.1 million).

The consolidated net loss for the year was € –3.6 million, or € –0.8 million higher than in the first quarter of the previous year, in particular due to higher special costs mainly incurred in connection with the follow-up financing for the group that was successfully agreed in March 2018.

Bettina Meyer, Spokeswoman of the Executive Board, comments: “We performed as expected in the traditionally restrained first quarter and are on budget with regard to 2018 as a whole. With our committed management team, which will be given a fresh boost by the change on the Executive Board, and the Managing Directors of our subsidiaries, we are actively tackling the challenges in order to successfully complete the group’s transformation in fiscal 2018.”

New orders from the euromicron Group's continuing operations were €90.2 million in the first three months of fiscal 2018, €1.7 million or 1.9% above the comparative figure for the previous year (€88.5 million). At the same time, order books from continuing core business operations were €145.1 million, an increase of €11.4 million or 8.5% over the previous year's figure of €133.7 million.

"Digitization is proceeding apace in all areas of life and means it's vital for companies to invest in digitizing their business models. euromicron benefits from that on account of its good positioning in Germany as a solution provider for digitized network infrastructures in the target markets Digital Buildings, Smart Industry and Critical Infrastructures," adds Jörn Trierweiler from euromicron's Executive Board.

Jörn Trierweiler took over from Jürgen Hansjosten on the Executive Board as from April 30, 2018, and is responsible for Operations, Strategy and IT with immediate effect.

Bettina Meyer is confident about the current fiscal year: "Apart from the goal of improving profitability and implementing the IoT strategy in our target markets, the commitment and the specialization of our employees will again be an important pillar this year in helping the group evolve into a technology specialist for digitized infrastructures."

The full report on the first quarter of 2018 is available as of today on the company's website at www.euromicron.de in the section "Investor Relations/Publications/Financial Reports".

About euromicron AG:

euromicron AG (www.euromicron.de) is a medium-sized technology group. As a German specialist for the Internet of Things (IoT), euromicron enables its customers to network business and production processes and successfully move to a digital future. With its solutions for Digital Buildings, Smart Industry and Critical Infrastructures, flanked by Smart Services, the euromicron Group is the partner to small and medium-sized enterprises, large companies and public-sector organizations. Tailor-made, innovative technology solutions are a core competence of euromicron. With its expertise in sensors, devices, infrastructure, software and services, euromicron is in a position to offer its customers networked and comprehensive solutions from a single source. In this way, euromicron helps its customers to increase flexibility and efficiency as well as to develop new business models.

The euromicron Group comprises a total of 16 subsidiaries, including the brand names ELABO, LWL-Sachsenkabel, MICROSENS and telent. The technology group is headquartered in Frankfurt/Main, has been listed on the stock exchange since 1998 and employs around 1,800 people at 30 locations. euromicron AG generated total sales of €332.9 million in fiscal year 2017.

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