



Rolf Unterberger (born 1966)
Graduate in industrial engineering

Rolf Unterberger studied mechanical engineering at the Higher Technical Institute in Klagenfurt, Austria, and industrial engineering at Mittweida University of Applied Sciences. He also attended executive programs at the Stanford Graduate School of Business in California/U.S. and the London Business School in London/UK.

He is an internationally experienced executive manager with more than 25 years of experience in various industries (telecommunications, IT services, media, high tech, software services and professional services), countries and management positions.

Rolf Unterberger worked for Siemens in various general management posts in the field of IT and telecommunications in Germany, Austria, China and Indonesia. He designed, developed and implemented sales structures, business models and offshore R&D locations. He also managed various restructuring and consolidation projects, as well as being responsible for the transformation and establishment of new organizational structures.

From 2011 on, he was a partner and Managing Director at Accenture in Munich for 3 years. His focal areas there were in advising technology companies in the industries of telecommunications, media, IT/software and innovative high-tech change issues in the fields of the Smart Grid/Smart Building (IoT) and industry networking (Smart Industry). The contents of this work related to strategic orientation, implementation of the strategy and operations, as well as M&As and integration of acquisitions.

Since founding his company RMU CAPITAL GmbH in June 2011, Rolf Unterberger has advised companies and contributed experience in the fields of strategic orientation and implementation of strategies as a consultant and/or interim manager. Depending on the situation at a company, Rolf Unterberger helps in restructuring, as well as growing or internationalizing it.

From 2012 to 2015, Rolf Unterberger was a board member of Frequentis AG in Vienna, Austria, in charge of Sales and Marketing.

Rolf Unterberger is married and has 2 children (one daughter and one son), both of whom are studying.



## Special know-how and experience for working as a member of the Supervisory Board at euromicron AG:

Rolf Unterberger has many years of management expertise in Germany and abroad, with a particular focus on strategy and technology management. He has in-depth knowledge of the market in the fields of infrastructure solutions, networks and smart services, as well as experience in international IT and telecommunications business. Rolf Unterberger also boasts extensive experience in working on Supervisory Boards from his supervisory duties at international companies, such as Siemens IT Solution & Services SpA in Italy and Frequentis in the UK.

## **Expertise/focal areas:**

Specialist for high-tech lines of business, such as IT, telecommunications, software and system technology. Many years of experience in strategic positioning, sales organization and sales controlling. Great competence in the fields of strategy, processes and projects.

National and international experience in technology management, in particular in the IT and telecommunications industry; national experience with technology vendors and system integrators; consulting know-how for large companies and small and medium-sized enterprises

## **Other Supervisory Board posts:**

None